



**Government  
of South Australia**

# **Lotteries Commission of South Australia 2018-19 Annual Report**

Lotteries Commission of South Australia  
Level 1, 26 Franklin Street, ADELAIDE, SA, 5000  
GPO Box 2277, ADELAIDE, SA, 5001

[www.salotteries.sa.gov.au](http://www.salotteries.sa.gov.au)

Contact phone number: 08 8205 0700

Contact email: [lcsa@sa.gov.au](mailto:lcsa@sa.gov.au)

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To:

The Honourable Robert Lucas, MLC

Treasurer

This annual report will be presented to Parliament to meet the statutory reporting requirements of *the State Lotteries Act 1966* and the requirements of Premier and Cabinet Circular *PC013 Annual Reporting*.

This report is verified to be accurate for the purposes of annual reporting to the Parliament of South Australia.

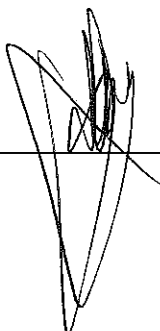
Submitted on behalf of the Lotteries Commission of South Australia by:

David Graeme Hardy

Commissioner

Date 25/09/19

Signature

A handwritten signature in black ink, consisting of several loops and a long vertical stroke, positioned over a horizontal line.

## From the Commissioner

The Lotteries Commission of South Australia (Commission) is responsible for the promotion and conduct of lotteries in South Australia in accordance with the provisions of the *State Lotteries Act 1966* (Act).

Tatts Lotteries SA Pty Ltd (Tatts) continues its appointment as the exclusive Master Agent to operate the Commission's products and brands for a term of 40 years. The Commission retains full accountability under the Act for lotteries in South Australia and is required to account for all transactions through the Lotteries Fund including distributions to the Hospitals Fund, utilisation of the prize reserves/funds, the making of ex gratia payments from the Unclaimed Prizes Reserve, together with the consideration of applications for new or enhanced Rules for lottery games.

The Commission's focus is one of regulation including compliance monitoring and enforcement, the assessment and approval of new lottery products/enhancements, and consumer protection to ensure that Tatts, as the Master Agent, complies with its obligations under the transaction documents and enables the Commission to fulfil its obligations under the Act.

As the majority of the Commission's games are subject to a national prize pooling arrangement (Bloc), the Commission remains a signatory to the national Bloc agreements. Tatts is the Commission's representative at the various Bloc meetings. Additionally, Tatts sells the games of Keno and Instant Scratch-Its tickets on behalf of the Commission. As an agent of the Commission, Tatts receives a Master Agency fee.

In 2018-19 the Commission's games sales reached a record \$538.63 million with \$321.77 million being paid in prizes to players.

As at 30 June 2019, the retail agency network comprised 615 agents selling the Commission's games. Retail agents received a commission on sales, totalling \$40.32 million.

The return to the State Government includes Gambling tax (41% of net gambling revenue) and 50% of prizes forfeited. Gambling tax of \$88.47 million and unclaimed prizes of \$1.38 million were available for return to government.

The Master Agent fee (net of agent's commission) paid to Tatts was \$67.37 million.

Tatts holds and operates the Lotteries Fund for and on behalf of the Commission, however the control of the Fund is retained by the Commission. As at 30 June 2019, the Fund held \$69.63 million and included game related liabilities of \$20.38 million and the Unclaimed Prizes Reserve of \$9.67 million.

A handwritten signature in black ink, appearing to be 'David Hardy', written over a large, faint, hand-drawn oval shape.

David Hardy

**Commissioner**

Lotteries Commission of South Australia

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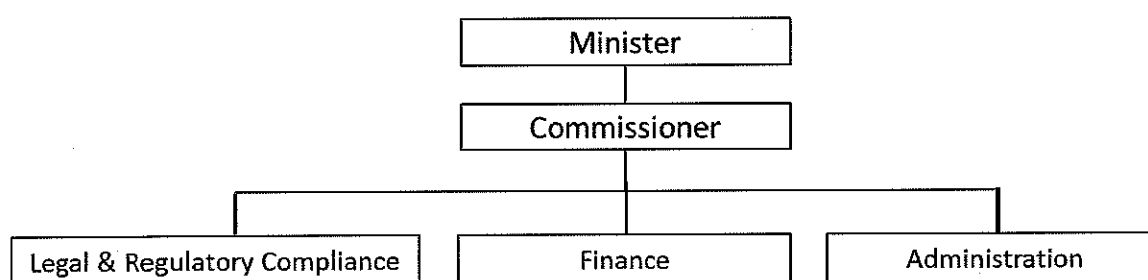
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## Overview: about the agency

### Our strategic focus

<b>Our Purpose</b>	To regulate the promotion and conduct of lotteries in South Australia.
<b>Our Vision</b>	<ol style="list-style-type: none"> <li>1. To ensure the operation of lotteries in South Australia complies with all regulatory and legal arrangements.</li> <li>2. To be a corporately responsible and respected organisation.</li> <li>3. To ensure returns to the Government on behalf of the community of South Australia.</li> </ol>
<b>Our Values</b>	In the regulation of the promotion and conduct of lotteries we will operate with integrity, accountability and respect.
<b>Our functions, objectives and deliverables</b>	Responsible for the promotion and conduct of lotteries in South Australia in accordance with the provisions of the <i>State Lotteries Act 1966</i> . Tatts Lotteries SA Pty Ltd (Tatts) has been appointed as the master agent to operate the Commission's brands and products. The terms and conditions of the appointment and ongoing operation of the principal/agent relationship are governed by a series of transaction documents. The Commission monitors Tatts' compliance with these documents, ensuring that the correct amounts are paid for prizes, gambling tax and GST payments are collected, and that the contributions to the Hospitals Fund are maintained.

### Our organisational structure



### Changes to the agency

During 2018-19 there were no changes to the agency's structure and objectives as a result of internal reviews or machinery of government changes.

## **Our Minister**

The Honourable Robert Lucas MLC is the Treasurer and has ministerial responsibility for the Lotteries Commission of South Australia. The Treasurer has a range of specific powers delineated in the *State Lotteries Act 1966*, in addition to his broad range of ministerial powers.

## **Our Executive team**

David Hardy is the Commissioner and is responsible and accountable for:

- management of the affairs of the Commission;
- efficient administration of the Commission within established policy, ensuring achievement of its objectives;
- administering and enforcement of the transaction documents to ensure compliance by the master agent of its obligations; and
- provision of legal advice and recommendations on matters impacting the Commission.

## **Legislation administered by the agency**

*State Lotteries Act 1966*

*Lotteries (General) Rules*

*Lotteries (Saturday X Lotto) Rules*

*Lotteries (Monday and Wednesday X Lotto) Rules*

*Lotteries (Oz Lotto) Rules*

*Lotteries (Powerball) Rules*

*Lotteries (Keno) Rules*

*Lotteries (Instant Scratch-Its) Rules*

*Lotteries (The Pools) Rules*

*Lotteries (Super 66) Rules*

*Lotteries (Set for Life) Rules*

*Lotteries (Lucky Lotteries) Rules*

*Lotteries (Traditional Lottery) Rules*

*Lotteries (Promotional Lottery) Rules*

## The agency's performance

### Performance at a glance

The Commission's games generated \$538.63 million in revenue in 2018-19, and contributed to the South Australian community via the distribution of:

- \$321.77 million in prize money to players of the Commission's games;
- \$89.85 million to the Hospitals Fund for the provision, maintenance, development and improvement of public hospitals and equipment for public hospitals; and
- \$40.32 million in commission earnings to retail agents.

The Commission paid \$67.37 million in fees to the Master Agent for the operation of the lottery games in South Australia.

The Commission paid \$8.38 million in GST payments.

### Agency contribution to whole of Government objectives

Key objective	Agency's contribution
More jobs	SA Lotteries' agencies are distributed amongst a variety of small business entities enabling the creation of more private sector jobs in South Australia.
Lower costs	The Commission's operating expenses were 14.15% less than the budgeted amount for the 2018-19 year. Expenditure is under constant review to ensure that the Commission can meet its obligations to attain the Government's efficiency dividend.
Better Services	The Commission supports and approves innovations that enhance the games and prize pools offered to the players of South Australia.



### Agency specific objectives and performance

Agency objectives	Indicators	Performance
Ensuring the operation of lotteries in South Australia comply with regulatory and legal requirements.	<p>Monthly reconciliation of accounts of master agent.</p> <p>Monthly, quarterly and yearly compliance checking of master agents responsibilities against the transaction documents.</p>	<p>Monthly process of verifying financial information to confirm actual income and expenditure, as reported in a monthly financial report to the Treasurer.</p> <p>Maintenance of electronic tracking system recording compliance.</p>
Ensuring returns to the Government on behalf of the community of South Australia.	<p>Returns to State Government via gambling tax and unclaimed prizes.</p> <p>Return to Federal Government via GST payments.</p>	<p>Return to State Government of \$89.85 million.</p> <p>Return to Federal Government of \$8.38 million.</p>
Being seen as corporately responsible and a respectful organisation.	<p>Specific recycling of soft plastic/paper/cardboard waste.</p> <p>Separating and recycling of food scraps.</p>	<p>Reduction in greenhouse gas emissions of 9,600(KgCO<sup>2</sup>) for 2018-19.</p> <p>Recycling of soft plastic office waste in designated drop off point.</p> <p>Weekly recycling of food scraps.</p> <p>Participation in roadside cardboard recycling.</p>

**Corporate performance summary**

<b>Games</b>	<b>2018-19 Sales</b>	<b>Percentage of total sales</b>	<b>2017-18 comparison</b>	<b>Value of prizes won</b>
Saturday X Lotto	\$127.4 million	23.7%	Decrease of \$8.4 million or 6.2%	\$71.1 million
Monday & Wednesday X Lotto	\$33 million	6.1%	Increase of \$1.1 million or 3.6%	\$19.5 million
Oz Lotto	\$73.6 million	13.7%	Increase of \$18.6 million or 33.9%	\$23.5 million
Powerball	\$121.7 million	22.6%	Increase of \$59.9 million or 97%	\$81.1 million
Super 66	\$1.8 million	0.3%	Increase of \$1 million or 136%	\$0.9 million
Set for Life	\$20.5 million	3.8%	Increase of \$1.8 million or 9.8%	\$7.3 million
Lucky Lotteries – Super Jackpot	\$1.3 million	0.2%	Increase of \$0.6 million or 96.2%	\$0.5 million
Lucky Lotteries – Mega Jackpot	\$6.7 million	1.3%	Increase of \$5.3 million or 409%	\$2.6 million
Instant Scratch-Its tickets	\$32 million	5.9%	Decrease of \$1.3 million or 3.9%	\$19.1 million
Keno	\$120.6 million	22.4%	Increase of \$1.9 million or 1.6%	\$88.7 million

**Employment opportunity programs**

Program name	Performance
Nil to Report.	

**Agency performance management and development systems**

Performance management and development system	Performance
Staff Performance Development Plan (developed by agency)	In the second quarter of the financial year, staff meet with the Commissioner to re-evaluate the identified key deliverables. At the end of the financial year, a performance discussion occurs in accordance with the staff member's performance development plan. Compliance – 54.5% of 4.4 FTE (no assessment of Commissioner and one declared employee).

**Work health, safety and return to work programs**

Program name	Performance
Nil to report	

Workplace injury claims	Current year 2018-19	Past year 2017-18	% Change (+ / -)
Total new workplace injury claims	0	0	0%
Fatalities	0	0	0%
Seriously injured workers*	0	0	0%
Significant injuries (where lost time exceeds a working week, expressed as frequency rate per 1000 FTE)	0	0	0%

\*number of claimants assessed during the reporting period as having a whole person impairment of 30% or more under the Return to Work Act 2014 (Part 2 Division 5)

Work health and safety regulations	Current year 2018-19	Past year 2017-19	% Change (+ / -)
Number of notifiable incidents ( <i>Work Health and Safety Act 2012, Part 3</i> )	0	0	0%
Number of provisional improvement, improvement and prohibition notices ( <i>Work Health and Safety Act 2012 Sections 90, 191 and 195</i> )	0	0	0%

Return to work costs**	Current year 2018-19	Past year 2017-19	% Change (+ / -)
Total gross workers compensation expenditure (\$)	0	0	0%
Income support payments – gross (\$)	0	0	0%

\*\*before third party recovery

Data for previous years is available at: <https://data.sa.gov.au/data/dataset/b7bfdbe1-1ec8-4717-a382-b81faa31d491>

#### Executive employment in the agency

Executive classification	Number of executives
EXECO A	1

Data for previous years is available at: <https://data.sa.gov.au/data/dataset/6ce8b7c5-136c-46f2-ab13-269e2e3f53c0>

The [Office of the Commissioner for Public Sector Employment](#) has a [workforce information](#) page that provides further information on the breakdown of executive gender, salary and tenure by agency.

## Financial performance

### Financial performance at a glance

The following is a brief summary of the overall financial position of the agency. The information is unaudited. Full audited financial statements for 2018-19 are attached to this report.

<b>Statement of Comprehensive Income</b>	<b>2018-19 Budget \$000s</b>	<b>2018-19 Actual \$000s</b>	<b>Variation \$000s</b>	<b>2017-18 Actual \$000s</b>
Expenses	64,523	68,885	(4,362)	57,121
Revenues	63,394	67,915	(4,521)	56,154
<b>Net cost of providing services</b>	<b>1,129</b>	<b>970</b>	<b>159</b>	<b>967</b>
Net Revenue from SA Government	1,124	1,124	0	927
<b>Net result</b>	<b>(5)</b>	<b>154</b>	<b>159</b>	<b>(40)</b>
<b>Total Comprehensive Result</b>	<b>(5)</b>	<b>154</b>	<b>159</b>	<b>(40)</b>

<b>Statement of Financial Position</b>	<b>2018-19 Budget \$000s</b>	<b>2018-19 Actual \$000s</b>	<b>Variation \$000s</b>	<b>2017-18 Actual \$000s</b>
Current assets	66,922	75,483	(8,561)	61,078
Non-current assets	20	2,473	(2,453)	1,914
<b>Total assets</b>	<b>66,942</b>	<b>77,956</b>	<b>(11,014)</b>	<b>62,992</b>
Current liabilities	43,062	55,861	(12,799)	38,962
Non-current liabilities	23,908	21,960	1,948	24,049
<b>Total liabilities</b>	<b>66,970</b>	<b>77,821</b>	<b>(10,851)</b>	<b>63,011</b>
<b>Net assets</b>	<b>(28)</b>	<b>135</b>	<b>(163)</b>	<b>(19)</b>
<b>Equity</b>	<b>(28)</b>	<b>135</b>	<b>(163)</b>	<b>(19)</b>

### Consultants disclosure

The following is a summary of external consultants that have been engaged by the agency, the nature of work undertaken, and the actual payments made for the work undertaken during the financial year.

#### Consultancies with a contract value below \$10,000 each

<b>Consultancies</b>	<b>Purpose</b>	<b>\$ Actual payment</b>
All consultancies below \$10,000 each - combined	Various	Nil

**Consultancies with a contract value above \$10,000 each**

Consultancies	Purpose	\$ Actual payment
Nil	Nil	Nil
	Total	\$ Nil

Data for previous years is available at: <https://data.sa.gov.au/data/dataset/22d2618c-5a69-42f3-b5aa-763da8ff55e9>

See also the [Consolidated Financial Report of the Department of Treasury and Finance](#) for total value of consultancy contracts across the South Australian Public Sector.

**Contractors disclosure**

The following is a summary of external contractors that have been engaged by the agency, the nature of work undertaken, and the actual payments made for work undertaken during the financial year.

**Contractors with a contract value below \$10,000**

Contractors	Purpose	\$ Actual payment
All contractors below \$10,000 each - combined	Various	Nil

**Contractors with a contract value above \$10,000 each**

Contractors	Purpose	\$ Actual payment
Nil	Nil	\$ Nil
	Total	\$ Nil

Data for previous years is available at: <https://data.sa.gov.au/data/dataset/03064c8f-3d98-4d50-95ef-58fd50121de2>

The details of South Australian Government-awarded contracts for goods, services, and works are displayed on the SA Tenders and Contracts website. [View the agency list of contracts](#).

The website also provides details of [across government contracts](#).



## Risk management

### Risk and audit at a glance

Risk assessments are undertaken by the Commission on an ongoing basis to include any new identified corporate risks. Risks in relation to the Commission's relationship with Tatts were assessed during the year. A risk management workshop was conducted by the Commission's internal auditors, BDO Advisory (SA) Pty Ltd with management on 31 October 2018 to consider the business risks. All risks are managed appropriately.

### Fraud detected in the agency

Category/nature of fraud	Number of instances
Nil to report	0

*NB: Fraud reported includes actual and reasonably suspected incidents of fraud.*

### Strategies implemented to control and prevent fraud

The Commission has the following strategies in place to minimise its exposure to fraudulent and corrupt conduct:

- Fraud and Corruption Control Policy in addition to a supporting procedure and plan;
- Identification and documentation of potential fraudulent and corruption risk items as part of a broader risk register; and
- Quarterly fraud control reports by designated staff.

Data for previous years is available at:

<https://data.sa.gov.au/data/dataset/d7a16840-b3f7-4174-8ac6-64a2460d01b1>

### Whistle-blowers disclosure

Number of occasions on which public interest information has been disclosed to a responsible officer of the agency under the *Whistleblowers Protection Act 1993*:

0

Data for previous years is available at:

<https://data.sa.gov.au/data/dataset/d98275e3-b16c-478c-82a7-289ae0db7c00>

## Reporting required under any other act or regulation

Act or Regulation	Requirement
<i>State Procurement Act 2004</i>	s12(2)(d), s19(1) - Report of total procurement spend.

### Procurement Spend Summary (GST inc)

<b>(G) Goods Total:</b>	\$ 7,196
<b>(S) Services Total:</b>	\$ 74,940,977
<b>Total Procurement Spend:</b>	\$ 74,948,173



## Public complaints

### Number of public complaints reported (as required by the Ombudsman)

Complaint categories	Sub-categories	Example	Number of Complaints 2018-19
Professional behaviour	Staff attitude	Failure to demonstrate values such as empathy, respect, fairness, courtesy, extra mile; cultural competency	0
Professional behaviour	Staff competency	Failure to action service request; poorly informed decisions; incorrect or incomplete service provided	0
Professional behaviour	Staff knowledge	Lack of service specific knowledge; incomplete or out-of-date knowledge	0
Communication	Communication quality	Inadequate, delayed or absent communication with customer	0
Communication	Confidentiality	Customer's confidentiality or privacy not respected; information shared incorrectly	0
Service delivery	Systems/technology	System offline; inaccessible to customer; incorrect result/information provided; poor system design	0
Service delivery	Access to services	Service difficult to find; location poor; facilities/environment poor standard; not accessible to customers with disabilities	0
Service delivery	Process	Processing error; incorrect process used; delay in processing application; process not customer responsive	1 (relates to conduct of Master Agent)
Policy	Policy application	Incorrect policy interpretation; incorrect policy applied; conflicting policy advice given	0
Policy	Policy content	Policy content difficult to understand; policy	0

Complaint categories	Sub-categories	Example	Number of Complaints 2018-19
		unreasonable or disadvantages customer	
Service quality	Information	Incorrect, incomplete, out dated or inadequate information; not fit for purpose	0
Service quality	Access to information	Information difficult to understand, hard to find or difficult to use; not plain English	0
Service quality	Timeliness	Lack of staff punctuality; excessive waiting times (outside of service standard); timelines not met	1 (relates to conduct of Master Agent)
Service quality	Safety	Maintenance; personal or family safety; duty of care not shown; poor security service/ premises; poor cleanliness	0
Service quality	Service responsiveness	Service design doesn't meet customer needs; poor service fit with customer expectations	1 (relates to conduct of Master Agent)
No case to answer	No case to answer	Third party; customer misunderstanding; redirected to another agency; insufficient information to investigate	0
		<b>Total</b>	<b>3</b>

Data for previous years is available at:

<https://data.sa.gov.au/data/dataset/de24d329-35c2-41bd-8cd3-428f442b6d6c>

## **Appendix: Audited financial statements 2018-19**

# Lotteries Commission of South Australia

## STATEMENT OF COMPREHENSIVE INCOME for the year ended 30 June 2019

	Note	2019 \$'000	2018 \$'000
<b>Expenses</b>			
Employee benefits expenses	4	510	513
Supplies and services	6	457	412
Master Agent fee	7	67 914	56 152
Amortisation expense	13	4	44
<b>Total expenses</b>		<b>68 885</b>	<b>57 121</b>
<b>Income</b>			
Sales revenue	8	538 632	458 613
Cost of sales	9	470 718	402 461
<b>Gross margin</b>		<b>67 914</b>	<b>56 152</b>
Other revenues		1	2
<b>Total income</b>		<b>67 915</b>	<b>56 154</b>
<b>Net cost of providing services</b>		<b>970</b>	<b>967</b>
<b>Revenues from SA Government</b>			
Revenues from SA Government	10	1 124	927
<b>Net result</b>		<b>154</b>	<b>( 40)</b>
<b>Total comprehensive result</b>		<b>154</b>	<b>( 40)</b>

The net result and total comprehensive result are attributable to the SA Government as owner.

The above statement should be read in conjunction with the accompanying notes.

# Lotteries Commission of South Australia

## STATEMENT OF FINANCIAL POSITION as at 30 June 2019

	Note	2019 \$'000	2018 \$'000
<b>Current assets</b>			
Cash and cash equivalents	11	70 164	57 364
Receivables	12	5 319	3 714
<b>Total current assets</b>		<b>75 483</b>	<b>61 078</b>
<b>Non-current assets</b>			
Property, plant and equipment	13	21	25
Receivables	12	2 452	1 889
<b>Total non-current assets</b>		<b>2 473</b>	<b>1 914</b>
<b>Total assets</b>		<b>77 956</b>	<b>62 992</b>
<b>Current liabilities</b>			
Payables	14	35 327	22 511
Employee benefits	16	151	148
Game related liabilities	17	20 383	16 303
<b>Total current liabilities</b>		<b>55 861</b>	<b>38 962</b>
<b>Non-current liabilities</b>			
Payables	14	12 134	13 059
Employee benefits	16	153	135
Game related liabilities	17	9 673	10 855
<b>Total non-current liabilities</b>		<b>21 960</b>	<b>24 049</b>
<b>Total liabilities</b>		<b>77 821</b>	<b>63 011</b>
<b>Net assets</b>		<b>135</b>	<b>( 19)</b>
<b>Equity</b>			
Retained earnings		135	( 19)
<b>Total equity</b>		<b>135</b>	<b>( 19)</b>

The total equity is attributable to the SA Government as owner.

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Contingent assets and liabilities 19

The above statement should be read in conjunction with the accompanying notes.

# Lotteries Commission of South Australia

## STATEMENT OF CHANGES IN EQUITY for the year ended 30 June 2019

	Retained Earnings \$'000	Total \$'000
<b>Balance at 30 June 2017</b>	21	21
Net Result for 2017-18	( 40)	( 40)
Total comprehensive result for 2017-18	( 40)	( 40)
<b>Balance at 30 June 2018</b>	( 19)	( 19)
Net result for 2018-19	154	154
Total comprehensive result for 2018-19	154	154
<b>Balance at 30 June 2019</b>	135	135

All changes in equity are attributable to the SA Government as owner.

The above statement should be read in conjunction with the accompanying notes.

# Lotteries Commission of South Australia

## **STATEMENT OF CASH FLOWS** for the year ended 30 June 2019

	Note	2019 \$'000	2018 \$'000
<b>Cash flows from operating activities</b>			
<b>Cash outflows</b>			
Prizes paid		(310 782)	(273 752)
Payments to suppliers and employees		( 958)	( 266)
Master Agent fee payments		(78 410)	(65 126)
GST paid to the Australian Taxation Office		(8 378)	(7 030)
Distribution of funds to SA Government	15	(87 668)	(75 553)
<b>Cash used in operations</b>		<b>(486 196)</b>	<b>(421 727)</b>
<b>Cash inflows</b>			
Receipts from customers		497 872	421 859
SA Government subsidy	10	1 124	927
<b>Cash generated from operations</b>		<b>498 996</b>	<b>422 786</b>
<b>Net cash provided by (used in) operating activities</b>		<b>12 800</b>	<b>1 059</b>
<b>Net increase (decrease) in cash and cash equivalents</b>		<b>12 800</b>	<b>1 059</b>
Cash and cash equivalents at the beginning of the financial year		57 364	56 305
<b>Cash and cash equivalents at the end of the financial year</b>	<b>11</b>	<b>70 164</b>	<b>57 364</b>

The above statement should be read in conjunction with the accompanying notes.

## Lotteries Commission of South Australia

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# Lotteries Commission of South Australia

## NOTES TO THE FINANCIAL STATEMENTS

### 1. Establishment and function of the Lotteries Commission of South Australia

The Lotteries Commission of South Australia (the Commission), is established under the *State Lotteries Act 1966*, with the primary function of promoting and conducting lotteries in South Australia.

Tatts Lotteries SA Pty Ltd (Tatts), as a subsidiary company of Tabcorp Holdings Limited, operates the Commission's brands and products, as the appointed Master Agent for a term expiring in December 2052. It is required to provide the Commission with all information relevant to its performance as Master Agent and for the proper operation of the agency arrangement.

The terms and conditions of the appointment and on-going operations of the Master Agent are governed by a number of Transaction Documents.

The Commission, in its capacity as principal, monitors Tatts' compliance with the Transaction Documents and retains the power to instruct Tatts to comply with its obligations under those documents.

### 2. Basis of preparation

The financial statements have been prepared based on a 12 month reporting period and are presented in Australian currency. The historical cost convention is used unless a different measurement basis is specifically disclosed in the note associated with the item measured.

The accounting policies set out in the notes have been applied in preparing the financial statements for the year ended 30 June 2019 and the comparative information presented.

All amounts in the financial statements and accompanying notes have been rounded to the nearest thousand dollars (\$'000) unless otherwise specified.

Assets and Liabilities that are to be sold, consumed or realised as part of the normal operating cycle have been classified as current assets or current liabilities. All other assets and liabilities are classified as non-current.

For the 2018-19 financial statements the Commissioner adopted ASSB 9 Financial Instruments and is required to comply with the new Treasurer's Instruction (Accounting Policy Statements) issued on 22 March 2019. Further information is provided in Note 3.

#### (a) Statement of compliance

The Commission has prepared these financial statements in compliance with section 23 of the *Public Finance and Audit Act 1987*.

The financial statements are general purpose financial statements. The financial statements have been prepared in accordance with relevant Australian Accounting Standards with reduced disclosure requirements and comply with Treasurer's Instructions and Accounting Policy Statements issued by the Treasurer under the provisions of the *Public Finance and Audit Act 1987*.

The Commission has applied Australian Accounting Standards that are applicable to not-for-profit entities, as the Commission is a not-for-profit entity.

#### (b) Reporting entity

The reporting entity comprises all activities of the Commission. This includes all transactions processed through the Lotteries Fund which is established under section 16(1) of the *State Lotteries Act 1966*. Tatts holds and operates the Lotteries Fund for and on behalf of the Commission.

#### (c) Comparative information

The presentation and classification of items in the financial statements are consistent with prior periods except where specific accounting standards and/or accounting policy statements have required a change.

Where presentation or classification of items in the financial statements have been amended, comparative figures have been adjusted to conform to changes in presentation or classification in these financial statements unless impracticable.

The restated comparative amounts do not replace the original financial statements for the preceding period.

## Lotteries Commission of South Australia

### (d) Taxation

The Commission is not subject to income tax. The Commission is liable for payroll tax, fringe benefits tax and goods and services tax (GST).

#### *Goods and Services Tax (GST)*

The Commission, in accordance with section 16(3)(b) of the *State Lotteries Act 1966*, is required to pay GST of one eleventh of net gambling revenue (NGR), being gross sales less total prizes paid, direct to the Australian Taxation Office (ATO). The Master Agent calculates and forwards the GST on a monthly basis for the Commission to remit directly to the ATO. The GST on NGR is treated as a cost of sales.

Other income, expenses and assets are recognised net of the amount of GST except:

- when the GST incurred on a purchase of goods or services is not recoverable from the ATO, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item applicable; and
- receivables and payables which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis.

### (e) Special Appeal Lotteries

Section 13AB of the *State Lotteries Act 1966* enables the Commission to conduct Special Appeal Lotteries. Tatts is to do all things necessary to assist the Commission to conduct Special Appeal Lotteries and will receive compensation in accordance with the Master Agency Agreement and the Treasurer's Agency Fees Guarantee and Payment Deed.

No Special Appeal Lotteries were conducted during the financial year.

### (f) Events after the reporting period

There have been no events subsequent to 30 June 2019 that have had a material impact on the information disclosed in these financial statements.

### (g) Continuity of operations

The SA Government is committed and has consistently demonstrated a commitment to the ongoing funding of the Commission to enable it to perform its functions.

## Lotteries Commission of South Australia

### 3. New and revised Accounting Standards and policies

The Commission did not voluntarily change any of its accounting policies during 2018-19

#### Treasurer's Instructions (Accounting Policy Statements)

On 22 March 2019 the *Treasurer's Instructions (Accounting Policy Statements) 2019* were issued by the Treasurer under the *Public Finance and Audit Act 1987*. The Accounting Policy Statements replaced the following Accounting Policy Frameworks:

- purpose and Scope
- general Purpose Financial Statements Framework
- asset Accounting Framework
- financial Asset and Liability Framework
- income Framework; and
- definitions

The new Accounting Policy Statements have largely been prepared on a no-policy change basis. Changes that impact on these financial statements are:

- removal of the additional requirement to report transactions with the SA Government; and
- increasing the bands from \$10,000 to \$20,000 for employee and board member reporting.

These changes, however, do not impact the amounts reported in the financial statements

#### Accounting Standards

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective, have not been adopted by the Commission for the period ending 30 June 2019. The Commission has assessed the impact of the new and amended standards and interpretations and considers there will be no impact on the accounting policies or the financial statements of the Commission, except as outlined below.

Reference	Title and date of Standard application	Summary	Impact on financial statements	Application date for the Commission
AASB 16	<i>Leases</i> 1 January 2019	<p>This new standard introduces a single accounting model for lessees.</p> <p>The standard requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.</p> <p>A lessee is required to recognise a right-to-use asset representing its right to use the underlying leased asset, and a lease liability representing its obligations to make lease payments.</p> <p>In effect, the majority of leases currently classified as operating leases will be reported on the Statement of Financial Position.</p>	<p>This new standard is a significant departure from the past 30 years of accounting for leases.</p> <p>The Commission has assessed the estimated impact of adopting AASB 16 with the transition requirements mandated by the <i>Treasurer's Instructions (Accounting Policy Statements)</i>.</p> <p>AASB 16 is expected to have an impact on the Statement of Financial Position. The Commission has estimated the impact of this change and the results as at 1 July 2019.</p> <p>The estimated impact is that a right of use asset and a lease liability of \$0.702 million is expected to be recognised in the Commissions 2019-20 financial statements.</p>	1 July 2019

## Lotteries Commission of South Australia

Reference	Title and date of Standard application	Summary	Impact on Financial Statements	Application date for the Commission
AASB 15	<i>Revenue from Contracts with Customers</i> 1 January 2019	<p>AASB 15 is the new standard for revenue recognition and replaces AASB 111 <i>Construction Contracts</i> and AASB 118 <i>Revenue</i>.</p> <p>It establishes a comprehensive framework for determining whether, how and when revenue is recognised.</p> <p>The principle in the new standard is 'when control of a good or service transfers to a customers' rather than 'when the risk and rewards of ownership reside'.</p>	<p>The Commission has assessed the estimated impact of adopting AASB 15 on the financial statements.</p> <p>It is estimated that adoption of AASB 15 will not have a material impact on the Commission's financial statements.</p>	1 July 2019
AASB1058	<i>Income for Not-for-Profit Entities</i> 1 January 2019	<p>This Standard clarifies and simplifies the income recognition requirements that apply to not-for-profit entities in conjunction with AASB 15.</p> <p>AASB 15 and 1058 will supersede the majority of income recognition requirements relating to public sector not-for profit entities, previously in AASB 1004.</p> <p>The timing of income recognition depends on whether a transaction gives rise to a liability or other performance obligation or a contribution by owners related to an asset received by the entity,</p> <p>AASB 1058 applies when a not-for-profit entity receives volunteer services or enters into other transactions where the consideration to acquire the asset is significantly less than the fair value of the asset principally to enable the entity to further its objectives.</p>	<p>The Commission has assessed the estimated impact of AASB 1058 on the financial statements.</p> <p>It is estimated that there will not be a material impact of the new standard on the Commission's financial statements.</p>	1 July 2019

## Lotteries Commission of South Australia

4. Employee benefits expenses		
	2019	2018
	\$'000	\$'000
Salaries	415	423
Annual leave	35	47
Long service leave	16	( 5)
Skills and experience retention leave	3	1
Employment on-costs - other	( 2)	3
Employment on-costs - superannuation contributions	43	44
<b>Total employee benefits expenses</b>	<b>510</b>	<b>513</b>

### Employment on-costs - superannuation contributions

The superannuation employment on-cost charge represents the Commissions contribution to superannuation plans in respect of current service of current employees.

### Remuneration of employees

The table includes all employees who received remuneration equal to or greater than the base executive remuneration level during the year. Remuneration of employees reflects all costs of employment including salaries and wages, payments in lieu of leave, TVSP payments, retention payments, superannuation contributions, salary sacrifice benefits, fringe benefits and any fringe benefits tax paid or payable in respect of those benefits. The total remuneration received by these employees for the year was \$0.207 million (\$0.204 million).

	2019 No.	2018 No.
The number of employees whose remuneration received or receivable falls within the following band:		
\$191 001 - \$211 000	1	1
<b>Total number of employees</b>	<b>1</b>	<b>1</b>

## 5. Key management personnel

The key management personnel are the Treasurer and the Commissioner who have responsibility for the direction and management of the Commission.

The key management personnel comprised the following persons for the full financial year unless otherwise stated:

Hon R Lucas MLC - Treasurer  
D G Hardy, LLB, BA, GDLP - Commissioner

Total compensation for key management personnel was \$0.207 million in 2018-19 and \$0.204 million in 2017-18

Salaries and other benefits the Treasurer receives are excluded from the totals above. The Treasurer's remuneration and allowances are set by the *Parliamentary Remuneration Act 1990* and the Remuneration Tribunal of SA respectively and are payable from the Consolidated Account (via the Department of Treasury and Finance) under section 6 of the *Parliamentary Remuneration Act 1990*.

## Lotteries Commission of South Australia

<b>6. Supplies and services</b>		
	<b>2019</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
Accommodation lease	155	165
Internal audit fees	131	73
External audit fees	79	81
Computing and Communications	40	29
Other	24	35
Other occupancy costs	28	29
<b>Total supplies and services</b>	<b>457</b>	<b>412</b>

The Commission has arranged, through the SA Government Captive Insurance Corporation (SAICORP), a division of the South Australian Government Financing Authority (SAFA) to insure risks of the organisation. The excess payable under this arrangement varies depending on each class of insurance held.

Accommodation lease payments are recognised on a straight line basis over the lease term.

<b>7. Master Agent fee</b>		
	<b>2019</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
Gross sales	538 632	458 613
less prizes	321 769	277 092
less gambling tax on NGR	88 914	74 424
less GST on NGR	19 715	16 502
<b>Gross Master Agent fee (including Agents' commissions)</b>	<b>108 234</b>	<b>90 595</b>
less Agents' commissions	40 320	34 443
<b>Net Master Agent fee</b>	<b>67 914</b>	<b>56 152</b>

The Master Agent fee is payable to Tatts as the Commission's exclusive Master Agent for operating SA Lotteries' brands and products. Under clause 8.3 of the Master Agency Agreement, the Master Agent remits the amount of the Master Agent fee less Agents' commissions to an account nominated by the Master Agent.

<b>8. Sales revenue</b>		
	<b>2019</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
Saturday X Lotto	127 408	135 791
Keno	120 648	118 789
Powerball	121 731	61 797
Oz Lotto	73 639	54 999
Instant Scratch tickets	32 002	33 305
Monday and Wednesday X Lotto	32 998	31 866
Set for Life	20 446	18 621
Lucky Lotteries – Mega Jackpot	6 686	1 314
Super 66	1 806	765
The Pools	-	719
Lucky Lotteries – Super Jackpot	1 268	647
<b>Total sales revenue</b>	<b>538 632</b>	<b>458 613</b>

Sales revenue includes Agents' commissions.

Sales revenue for Saturday X Lotto, Monday and Wednesday X Lotto, Oz Lotto, Powerball, Keno, Super 66, The Pools, Set for Life and Lucky Lotteries is recognised as at the date of the draw. For these games, sales revenue as at 30 June for draws or competitions subsequent to that date are treated as sales in advance. Sales revenue for Instant Scratch tickets is recognised as tickets are sold.

## Lotteries Commission of South Australia

<b>9. Cost of sales</b>		
	<b>2019</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
Prizes	321 769	277 092
Gambling tax on net gambling revenue	88 914	74 424
Agents' commissions	40 320	34 443
GST on net gambling revenue	19 715	16 502
<b>Total cost of sales</b>	<b>470 718</b>	<b>402 461</b>

Cost of sales expenses include actual prizes paid, gambling tax on net gambling revenue, agents' commission and GST on net gambling revenue and are recognised in the reporting period in which the sales revenue is recognised.

<b>10. Revenues from SA Government</b>		
	<b>2019</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
Revenues from SA Government	1 124	927
<b>Total revenues from SA Government</b>	<b>1 124</b>	<b>927</b>

The Commission is funded by a subsidy from the SA Government. This is recognised on receipt.

Revenues from SA Government are recognised as income when the Commission obtains control of the subsidy and the income recognition criteria are met (i.e. the amount can be reliably measured and the flow of resources is probable).

<b>11. Cash and cash equivalents</b>		
	<b>2019</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
Deposits with the Treasurer	534	378
Funds held by the Master Agent	69 630	56 986
<b>Total cash and cash equivalents</b>	<b>70 164</b>	<b>57 364</b>

In accordance with clause 7 of the Master Agency Agreement, Tatts holds and operates the Lotteries Fund for and on behalf of the Commission. The Commission assigned all of its rights, title and interest to future interest earnings on the Lotteries Fund to the Master Agent. The consideration for the assignment of interest was included in the aggregate consideration paid by Tatts for the transaction to the State.

Cash and cash equivalents in the Statement of Financial Position and the Statement of Cash Flows includes the Commission's cash on hand and deposits with the Treasurer, and cash held by Tatts on behalf of the Commission for game related obligations. These are subject to insignificant risk of changes in value and are used in the cash management function on a day-to-day basis.

The Commission's bank account is held with the Commonwealth Bank of Australia in an At Call Deposit account.

Cash held by Tatts for game related obligations on behalf of the Commission is held with the Westpac Banking Corporation.

Cash is measured at nominal value.

### **Deposits with the Treasurer**

The Commission has one special deposit account with the Treasurer, a general operating account. The Commission does not earn interest on its deposits with the Treasurer.

## Lotteries Commission of South Australia

12. Receivables	2019	2018
	\$'000	\$'000
<b>Current</b>		
Agent debtors	3 203	2 657
Prize settlements receivable from Blocs	2 109	1 056
Sundry receivables	1	-
Prepayments	6	1
<b>Total current receivables</b>	<b>5 319</b>	<b>3 714</b>
<b>Non-current</b>		
Receivable from Master Agent	2 452	1 889
<b>Total non-current receivables</b>	<b>2 452</b>	<b>1 889</b>
<b>Total receivables</b>	<b>7 771</b>	<b>5 603</b>

Receivables include amounts receivable from agents and other parties, prize settlements receivable from lottery operators in other States participating in inter-jurisdictional prize pooling arrangements, and prepayments. Receivables (other than prepayments) arise in the normal course of selling goods and services to agents and other parties and through prize settlement arrangements with other Bloc members.

All game related receivables are administered by Tatts on behalf of the Commission.

### *Prize settlements receivable from Blocs*

Saturday X Lotto, Monday and Wednesday X Lotto, Oz Lotto, Powerball, Super 66, The Pools, Set for Life and Lucky Lotteries are games supported by inter-jurisdictional prize pooling arrangements. Lottery operators participating in individual games form Blocs for the relevant games. Amounts receivable from Blocs represent monies due from other jurisdictions for prizes won in South Australia. Settlement of amounts receivable from Bloc members are normally due 14 days after the date of the draw.

All game related prize settlements receivable from Blocs are administered by Tatts on behalf of the Commission.

### *Interest Rate Risk*

All receivables are non-interest bearing.

### *Credit Risk*

Credit risk represents the loss that would be recognised if parties owing monies to the Commission at the reporting date fail to honour their obligations. It is not anticipated that parties will fail to discharge their obligations. The major portion of monies owing relates to the operation of SA Lotteries' brands and products by the Master Agent.

### *Net Fair Values*

The carrying amount of receivables approximates net fair value due to being receivable on demand.

13. Property, plant and equipment	2019	2018
	\$'000	\$'000
<b>Plant and equipment</b>		
Plant and equipment at cost (deemed fair value)	11	11
Accumulated depreciation	( 11)	( 11)
<b>Total plant and equipment</b>	<b>-</b>	<b>-</b>
<b>Leasehold improvements</b>		
Leasehold improvements at cost (deemed fair value)	185	185
Accumulated amortisation	( 164)	( 160)
<b>Total leasehold improvements</b>	<b>21</b>	<b>25</b>
<b>Total property, plant and equipment</b>	<b>21</b>	<b>25</b>

All non-current assets having limited useful life are systematically depreciated/amortised over their useful life in a manner that reflects the consumption of their service potential. Depreciation/Amortisation is calculated on a straight line basis over the estimated useful life of the assets.



## Lotteries Commission of South Australia

### Reconciliation of property, plant and equipment

The following table shows the movement of property, plant and equipment during 2018-19 and 2017-18.

	Leasehold improve- ments \$'000	Total \$'000
<b>Carrying amount at 1 July 2018</b>	25	25
Depreciation and amortisation	( 4)	( 4)
<b>Carrying amount at 30 June 2019</b>	21	21
<b>Carrying amount at 1 July 2017</b>	69	69
Depreciation and amortisation	( 44)	( 44)
<b>Carrying amount at 30 June 2018</b>	25	25

### Non-current asset acquisition, recognition and disposal

Non-current assets are initially recorded at cost, plus any incidental cost involved with the acquisition. Non-current assets are subsequently measured at fair value less accumulated depreciation/amortisation.

The value of leasehold improvements is amortised over the estimated remaining useful life of each improvement, or the unexpired period of the relevant lease, whichever is shorter.

All property, plant & equipment with a value of \$10,000 or more are capitalised, otherwise it is expensed.

14. Payables	2019 \$'000	2018 \$'000
<b>Current</b>		
Prizes payable	22 167	12 818
Distribution of funds to SA Government payable (note 15)	10 364	7 645
GST payable	1 223	880
Creditors and accrued expenses	1 559	1 151
Employment on-costs	14	17
<b>Total current payables</b>	35 327	22 511
<b>Non-current</b>		
Prizes payable	12 128	13 050
Employment on-costs	6	9
<b>Total non-current payables</b>	12 134	13 059
<b>Total payables</b>	47 461	35 570

Payables include creditors, accrued expenses, prizes payable, GST payable, employment on-costs and undistributed funds.

All game related payables are administered by Tatts on behalf of the Commission.

Prizes payable represent amounts due to be paid to customers for prizes won in South Australia and settlements due to lottery operators in other States participating in inter-jurisdictional prize pooling arrangements.

Amounts payable for prizes won in South Australia are generally available for payment the day following the draw, or in the case of Instant Scratch tickets and minor Keno prizes, on the date of sale or draw. Division 1 prizes for lotto matrix type games are normally paid 14 days after the date of draw in accordance with the Lotteries Rules. Amounts payable to Blocs represent monies due to other lottery operators for prizes won in interstate jurisdictions. Settlement of amounts payable to Bloc members are normally due 14 days after the date of the draw.

Non-current prizes payable relate to outstanding annuity-style Instant Scratch tickets and Set for Life prizes where the total prize is payable in instalments over a number of years in accordance with the terms and conditions of each game. The liability is measured at the undiscounted amount expected to be paid.

All prizes payable are administered by Tatts on behalf of the Commission.

## Lotteries Commission of South Australia

Employment on-costs include payroll tax, WorkCover levies and superannuation contributions. The Commission makes contributions to one State Government superannuation scheme. These contributions are treated as an expense when they occur. There is no liability for payments to beneficiaries as they have been assumed by the superannuation scheme.

### *Interest rate and credit risk*

Creditors and accruals are raised for all amounts billed but unpaid. Sundry creditors are normally settled within 30 days. Employment on-costs are settled when the respective employee benefit that they relate to is discharged. All payables are non-interest bearing. The carrying amount of payables represents fair value due to the amounts being payable on demand.

### 15. Distribution of funds to SA Government

	Balance 1 July \$'000	Distribution		Balance 30 June \$'000
		Provided \$'000	(Paid) \$'000	
Gambling tax	7 492	89 003	(86 218)	10 277
Unclaimed prizes	153	1 384	(1 450)	87
<b>Totals 2018-19</b>	<b>7 645</b>	<b>90 387</b>	<b>(87 668)</b>	<b>10 364</b>
<b>Totals 2017-18</b>	<b>6 595</b>	<b>76 603</b>	<b>(75 553)</b>	<b>7 645</b>

*Comprising:*

#### **Distribution to Hospitals Fund**

Gambling tax	7 480	89 003	(86 206)	10 277
Unclaimed prizes	153	1 384	(1 450)	87
<b>Totals</b>	<b>7 633</b>	<b>90 387</b>	<b>(87 656)</b>	<b>10 364</b>

#### **Distribution to Recreation and Sport Fund**

Gambling tax	12	-	( 12)	-
Unclaimed prizes	-	-	-	-
<b>Totals</b>	<b>12</b>	<b>-</b>	<b>( 12)</b>	<b>-</b>

In accordance with subsection 16(3) of the *State Lotteries Act 1966*, the Commission is required to pay to the Hospitals Fund the balance of surplus funds remaining after:

- payment of gambling tax and GST on Net Gambling Revenue (NGR);
- making allowances for operating and capital expenses;
- applying the net proceeds and gambling tax of The Pools to the Recreation and Sport Fund;
- in respect of Special Appeal Lotteries (note 2(e)), applying the net proceeds and unclaimed prizes less the GST on NGR to the beneficiary(s) of those lotteries; and
- retaining funds for certain designated purposes.

Gambling tax is paid from the Lotteries Fund by Tatts on behalf of the Commission to the State.

In accordance with the provisions of the *State Lotteries Act 1966* the transfer of funds to the Hospitals Fund was reflected in the financial statements in the form of:

- (i) a gambling tax of 41 per cent on NGR in respect of all lotteries conducted by the Commission except sports lotteries, special lotteries and special appeal lotteries;
- (ii) unclaimed prizes.

The composition of all amounts due and payable to Government on account of the Hospitals Fund and Recreation and Sport Fund are detailed in this note.

## Lotteries Commission of South Australia

<b>16. Employee benefits</b>		
	<b>2019</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Current</b>		
Annual leave	127	122
Long service leave	11	14
Skills and Experience Retention leave	4	1
Accrued salaries and wages	9	11
<b>Total current employee benefits</b>	<b>151</b>	<b>148</b>
<b>Non-Current</b>		
Long service leave	153	135
<b>Total non-current employee benefits</b>	<b>153</b>	<b>135</b>
<b>Total employee benefits</b>	<b>304</b>	<b>283</b>

These benefits accrue for employees as a result of services provided up to the reporting date that remain unpaid. Long-term employee benefits are measured at present value and short-term employee benefits are measured at nominal amounts.

The Commission makes contributions to the State Government and externally managed superannuation schemes. These contributions are treated as an expense when they occur. There is no liability for payments to beneficiaries as they have been assumed by the respective superannuation schemes.

### *Salaries, annual leave and sick leave*

The liability for salaries is measured as the amount unpaid at the reporting date at remuneration rates current at the reporting date.

The annual leave and skills and experience retention liabilities are expected to be payable within 12 months and are measured at the undiscounted amount expected to be paid.

No provision has been made for sick leave as all sick leave is non-vesting and the average sick leave taken in future years by employees is estimated to be less than the annual entitlement of sick leave.

### *Long service leave*

The liability for long service leave is measured at the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period.

The estimated liability for long service leave is based on expected future salary levels, experience of employee departures and periods of service.

The portion of the long service leave liability classified as current represents the amount that is expected to be paid as leave taken or paid on termination of employment during the Commission's normal operating cycle.

<b>17. Game related liabilities</b>		
	<b>2019</b>	<b>2018</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Current</b>		
Prize Reserve Funds (a)	14 710	10 728
Keno Prize Reserve (b)	2 835	3 866
Monday and Wednesday X Lotto Division 1 Prize Reserve (c)	-	601
Set for Life Division 1 Prize Reserve (d)	324	( 738)
Unearned revenue - sales in advance	2 514	1 846
<b>Total current game related liabilities</b>	<b>20 383</b>	<b>16 303</b>
<b>Non-current</b>		
Unclaimed prizes reserve (e)	9 673	10 855
<b>Total non-current game related liabilities</b>	<b>9 673</b>	<b>10 855</b>
<b>Total game related liabilities</b>	<b>30 056</b>	<b>27 158</b>

## Lotteries Commission of South Australia

**(a) Prize Reserve Funds**

Balance at 1 July	10 728	11 537
Allocated to prize reserve funds	15 252	10 655
Applied to additional or increased prizes	(11 270)	(11 464)
Balance at 30 June	14 710	10 728

An agreed proportion of the total amount of net sales (gross sales less Agents' commissions) for each of Saturday X Lotto, Monday and Wednesday X Lotto, Oz Lotto, Powerball, Super 66, The Pools, Set for Life and Lucky Lotteries is set aside to accumulate as the Prize Reserve Fund for each game in accordance with the respective Game Rules. These funds are applied from time to time for the payment of additional or increased prizes in subsequent lotteries or prizes in respect of missed prize entries for previous lottery draws.

**(b) Keno Prize Reserve**

Balance at 1 July	3 866	3 275
Allocated to prize reserve	87 638	86 297
Applied to prizes	(88 669)	(85 706)
Balance at 30 June	2 835	3 866

The Keno Prize Reserve is funded by a portion of net sales (gross sales less Agents' commissions) to meet the Keno prizes won.

**(c) Monday and Wednesday X Lotto Division 1 Prize Reserve**

Balance at 1 July	601	38
Allocated to prize reserve	6 414	6 578
Applied to prizes	(7 015)	(6 015)
Balance at 30 June	-	601

In accordance with the Game Rules, the Monday and Wednesday X Lotto Division 1 Prize Reserve was funded by an 18% contribution of net sales (gross sales less Agents' commissions) to meet Division 1 prizes.

**(d) Set for Life Division 1 Prize Reserve**

	2019	2018
	\$'000	\$'000
Balance at 1 July	( 738)	672
Allocated to prize reserve	5 180	5 512
Applied to prizes	(4 118)	(6 922)
Balance at 30 June	324	( 738)

In accordance with the Game Rules, the Set for Life 1st Prize Reserve was funded by a 20% contribution of net sales (gross sales less Agents' commissions) to meet the 1<sup>st</sup> prizes.

**(e) Unclaimed Prizes Reserve**

Balance at 1 July	10 855	11 690
Unclaimed monies forfeited	2 768	3 350
Balance before distributions	13 623	15 040
Monies provided for distribution to the Hospitals Fund	(1 384)	(1 675)
Monies provided for distribution to the Recreation and Sport Fund	-	-
Applied to additional or increased prizes in subsequent lottery draws, prizes in promotional lotteries or ex gratia payments	(2 566)	(2 510)
Balance at 30 June	9 673	10 855

## Lotteries Commission of South Australia

Other than a prize in a Special Appeal Lottery (note 2(e)), any prize in a lottery that has not been collected or taken delivery of within 12 months of the date of the draw or relevant day is forfeited to the Commission and transferred into the Unclaimed Prizes Reserve. Subsection 16C(4) of the *State Lotteries Act 1966* requires the Commission to pay:

- 50 per cent of the amount derived from unclaimed prizes in The Pools (and other sports lotteries or special lotteries) to the Recreation and Sport Fund; and
- 50 per cent of the amount derived from unclaimed prizes in other lotteries to the Hospitals Fund.

The balance in the Reserve is applied by the Commission from time to time for the purposes of providing additional or increased prizes in a subsequent lottery or lotteries, providing prizes in promotional lotteries or making ex gratia payments.

The *State Lotteries Act 1966* provides for an ex gratia payment to a person who satisfies the Commission that they are a winner of a prize in a lottery conducted by the Commission, despite the fact that a prize has been forfeited to the Commission, the winning ticket has been lost or destroyed or the period of notice of a claim for the prize has expired.

Ex gratia payments are charged to the Unclaimed Prizes Reserve. The next payment to either the Hospitals Fund or Recreation and Sport Fund is then reduced by an amount equivalent to 50 per cent of the ex gratia payment, depending on the game played.

The Unclaimed Prizes Reserve is administered by Tatts on behalf of the Commission and must only be disbursed in accordance with approvals given by the Commission.

<b>18. Unrecognised contractual commitments</b>		
	<b>2019</b>	2018
	\$'000	\$'000
<b>Operating lease commitments</b>		
Commitments in relation to operating leases contracted for at the reporting date but not recognised as liabilities are payable as follows:		
Within one year	135	95
Later than one year but not longer than five years	526	-
<b>Total operating lease commitments</b>	<b>661</b>	<b>95</b>
	<b>2019</b>	2018
	\$'000	\$'000
<i>Representing:</i>		
Non-cancellable operating leases	661	95
The Commission's operating lease relates to office accommodation leased from the Department of Planning, Transport and Infrastructure - Building Management Accommodation and Property Services unit. The five year lease is non - cancellable with no right of renewal. Rental provisions within the lease agreement require future lease payments to be increased by 3.25% per annum. The lease term expires on 31 January 2024.		
	<b>2019</b>	2018
	\$'000	\$'000
<b>Other commitments</b>		
Other expenditure contracted for at the reporting date but not recognised as liabilities are payable as follows:		
Within one year	166	34
Later than one year but not longer than five years	199	2
<b>Total other commitments</b>	<b>365</b>	<b>36</b>

Commitments include operating expenditures arising from contractual sources and are disclosed at their nominal value.

Unrecognised contractual commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the ATO. If GST is not payable to, or recoverable from, the ATO, the commitments and contingencies are disclosed on a gross basis.

### Master Agent Fee

The Commission is required to pay a monthly Master Agent fee to Tatts for a term of 40 years commencing 11 December 2012. No amounts payable to the Master Agent are disclosed as commitments as the fee is based on a formula which is contingent on gross sales, prizes, gambling tax on net gambling revenue, Agents' commissions and GST on net gambling revenue. The amount is paid on a monthly basis.

## Lotteries Commission of South Australia

### 19. Contingent assets and liabilities

The Commission is not aware of any contingent assets or contingent liabilities.

The Commission has made no guarantees.

Contingent assets and contingent liabilities are not recognised in the Statement of Financial Position but are disclosed by way of a note and if quantifiable are measured at nominal value.

### 20. Financial risk management

The Commission's exposure to financial risk (liquidity risk, credit risk and market risk) is low due to the nature of the financial instruments held.

Risk Management assessments are carried out by the Commission. Commission risk management policies have been established in accordance with the Risk Management Policy Statement issued by the Premier and Treasurer.

The Commission has non-interest bearing assets (cash at bank, cash on hand and receivables) and liabilities (payables and other liabilities). The maturity of financial assets and liabilities are disclosed separately in the relevant notes: current items mature in less than 12 months; non-current items mature in more than 12 months.

The Commission's exposure to cash flow interest risk is minimal.

The Commission's exposure to credit risk is minimal. The major portion of monies owing relates to the operation of SA Lotteries' brands and products by Tatts as the Master Agent. It is not anticipated that parties will fail to discharge their obligations. The Commission has policies and procedures in place to ensure that transactions occur with parties with appropriate credit history.

Liquidity risk arises where an organisation is unable to meet its financial obligations as and when they fall due. The Commission has consistent and stable cash flows from the SA Government, which means its exposure to liquidity risk is minimal. The Commission's exposure to liquidity risk is insignificant based on current expectations regarding risk.

## Lotteries Commission of South Australia

### Certification of the Financial Statements

We certify that the attached general purpose financial statements for the Lotteries Commission of South Australia:

- comply with relevant Treasurer's Instructions issued under section 41 of the *Public Finance and Audit Act 1987* and relevant Australian Accounting Standards;

- are in accordance with the accounts and records of the Lotteries Commission of South Australia; and

- present a true and fair view of the financial position of the Lotteries Commission of South Australia as at 30 June 2019 and the results of its operations and cash flows for the financial year.

We certify that the internal controls employed by the Lotteries Commission of South Australia for the financial year over its financial reporting and its preparation of the general purpose financial statements have been effective throughout the reporting period.



Chairperson



Service Management Accountant

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**Government of South Australia**  
**Auditor-General's Department**

Our ref: A19/122

20 September 2019

Mr D Hardy  
Commissioner  
Lotteries Commission of South Australia  
GPO Box 2277  
ADELAIDE SA 5001

Level 9  
State Administration Centre  
200 Victoria Square  
Adelaide SA 5000  
DX 56208  
Victoria Square  
Tel +618 8226 9640  
Fax +618 8226 9688  
ABN 53 327 061 410  
audgensa@audit.sa.gov.au  
www.audit.sa.gov.au

Dear Mr Hardy

**Audit of the Lotteries Commission of South Australia for  
the year to 30 June 2019**

We have completed the audit of your accounts for the year ended 30 June 2019. Two key outcomes from the audit are the:

- 1 Independent Auditor's Report on your agency's financial report
- 2 audit management letter recommending you address identified weaknesses.

**1 Independent Auditor's Report**

We are returning the financial statements for Lotteries Commission of South Australia, with the Independent Auditor's Report. This report is unmodified.

The *Public Finance and Audit Act 1987* allows me to publish documents on the Auditor-General's Department website. The enclosed Independent Auditor's Report and accompanying financial statements will be published on that website on Tuesday 15 October 2019.

**2 Audit management letter**

A management letter will be issued. This letter will detail weaknesses we noted and improvements we consider you need to make.

**What the audit covered**

Our audits meet statutory audit responsibilities under the *Public Finance and Audit Act 1987* and the Australian Auditing Standards.

Our audit covered the principal areas of the agency's financial operations and included test reviews of systems, processes, internal controls and financial transactions. Some notable areas were:



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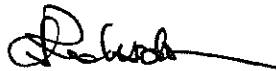
- transaction documents contract management arrangements
- gambling revenue
- prize payments
- general ledger.

Particular attention was given to confirming the completeness and accuracy of the master agent fee and the distribution of funds to SA Government.

We concluded that the financial report was prepared in accordance with the financial reporting framework.

I would like to thank the staff and management of your agency for their assistance during this year's audit.

Yours sincerely



Andrew Richardson  
**Auditor-General**

enc

# INDEPENDENT AUDITOR'S REPORT



Government of South Australia  
Auditor-General's Department

Level 9  
State Administration Centre  
200 Victoria Square  
Adelaide SA 5000  
DX 56208  
Victoria Square  
Tel +618 8226 9640  
Fax +618 8226 9688  
ABN 53 327 061 410  
audgensa@audit.sa.gov.au  
www.audit.sa.gov.au

## To the Commissioner Lotteries Commission of South Australia

As required by section 31(1)(b) of the *Public Finance and Audit Act 1987* and section 18A(2) of the *State Lotteries Act 1966*, I have audited the financial report of the Lotteries Commission of South Australia for the financial year ended 30 June 2019.

### Opinion

In my opinion, the accompanying financial report gives a true and fair view of the financial position of the Lotteries Commission of South Australia as at 30 June 2019, its financial performance and its cash flows for the year then ended in accordance with the Treasurer's Instructions issued under the provisions of the *Public Finance and Audit Act 1987* and Australian Accounting Standards.

The financial report comprises:

- a Statement of Comprehensive Income for the year ended 30 June 2019
- a Statement of Financial Position as at 30 June 2019
- a Statement of Changes in Equity for the year ended 30 June 2019
- a Statement of Cash Flows for the year ended 30 June 2019
- notes, comprising significant accounting policies and other explanatory information
- a Certificate from the Commissioner and Senior Management Accountant.

### Basis for opinion

I conducted the audit in accordance with the *Public Finance and Audit Act 1987* and Australian Auditing Standards. My responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial report' section of my report. I am independent of the Lotteries Commission of South Australia. The *Public Finance and Audit Act 1987* establishes the independence of the Auditor-General. In conducting the audit, the relevant ethical requirements of APES 110 *Code of Ethics for Professional Accountants* have been met.

I believe that the audit evidence obtained is sufficient and appropriate to provide a basis for my opinion.

## **Responsibilities of the Commissioner for the financial report**

The Commissioner is responsible for the preparation of the financial report that gives a true and fair view in accordance with the Treasurer's Instructions issued under the provisions of the *Public Finance and Audit Act 1987* and the Australian Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

## **Auditor's responsibilities for the audit of the financial report**

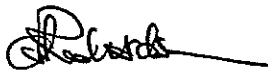
My objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Lotteries Commission of South Australia's internal control
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Commissioner
- evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

My report refers only to the financial report described above and does not provide assurance over the integrity of electronic publication by the entity on any website nor does it provide an opinion on other information which may have been hyperlinked to/from the report.

I communicate with the Commissioner about, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during the audit.

A handwritten signature in black ink, appearing to read 'A. Richardson', with a horizontal line extending to the right.

Andrew Richardson

**Auditor-General**

20 September 2019