



**Government  
of South Australia**

TRS19D1925

Hon Stephen Mullighan MP  
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**Treasurer**

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*Stephen*  
Dear Mr Mullighan

**APPLICATION UNDER THE *FREEDOM OF INFORMATION ACT 1991***

I refer to your application made under the *Freedom of Information Act 1991* (FOI Act), dated 26 July 2019.

Your application seeks access to:

*"All minutes, briefings and correspondence titled 'Transfer of Domiciliary Equipment Services to Non-Government Sector-Market Sounding Completion' as described on the Objective document management system, between 12 July 2018 and 7 May 2019"*

The purpose of this letter is to advise you of my determination. An extensive search was conducted within this office. One document was identified as answering the terms of your application.

I grant you access in part to 1 document, a copy of which is enclosed.

**Released in part**

Document 1 is a briefing prepared by DTF in relation to the Transfer of the Domiciliary Equipment Service to the Non-Government Sector.

The briefing contains information concerning a decision made in Cabinet and information which will be taken to Cabinet. I therefore determine this exempt under clause 1(1)(e) and (f) to the FOI Act.

## Exemptions

### **Clause 1 – Cabinet Documents**

- (1) *A document is an exempt document—*
- (e) if it contains matter the disclosure of which would disclose information concerning any deliberation or decision of Cabinet.
  - (f) if it is a briefing paper specifically prepared for the use of a Minister in relation to a matter submitted, or proposed to be submitted to Cabinet.

Please note, in compliance with Premier and Cabinet Circular PC045 - *Disclosure Logs for Non-Personal Information Released through Freedom of Information* (PC045), the Department of Treasury and Finance is now required to publish a log of all non-personal information released under the *Freedom of Information Act 1991*.

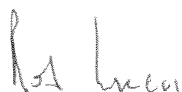
In accordance with this Circular, any non-personal information determined for release as part of this application, may be published on the DTF website. A copy of PC045 can be found at the following address: <https://dpc.sa.gov.au/resources-and-publications/premier-and-cabinet-circulars>. Please visit the website for further information.

As I am determining this application as Principal Officer, Section 29(6) of the Act does not provide for an internal review. If you are dissatisfied with my determination you are entitled to exercise your rights of external review with the Ombudsman.

Alternatively, you can apply to the South Australian Civil and Administrative Tribunal. If you wish to seek a review, Section 39(3) of the Act states you must do so within 30 calendar days of receiving the determination.

If you require any further information, please contact Vicky Cathro on (08) 8226 9769.

Yours sincerely



**Hon Rob Lucas MLC**  
*Principal Officer*

27 August 2019

MINUTE

14/2/19  
T19/017  
TR519D0322



Government of South Australia  
Department of Treasury and Finance

MINUTES forming ENCLOSURE

File T&F19/0051

Doc No A1033649

To The Treasurer

**TRANSFER OF DOMICILIARY EQUIPMENT SERVICE TO THE NON-GOVERNMENT SECTOR – MARKET SOUNDING COMPLETION**

Timing: ROUTINE — For information only

**Recommendations/Issues:** It is recommended that you:

- Note the upcoming Expression of Interest for the Transfer of the Domiciliary Equipment Service to the Non-Government Sector.
- The Minister for Human Services will submit a note to Cabinet, via the Social Affairs Cabinet Committee (SACC), [REDACTED]

Noted

Hon Rob Lucas MLC  
Treasurer

18/02/2019

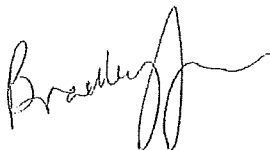
**Key Points:**

[REDACTED]

- DES manages the equipment and home modification needs of approximately 15,000 people in South Australia. This includes clients from the National Disability Insurance Scheme (NDIS), South Australian Department of Human Services (DHS), a range of hospitals and community care agencies, and people privately hiring equipment.
- Since late-2018, the Commercial and Economics Branch (CEB) has been working collaboratively with the Department of Human Services (DHS) to prepare for the market process to transfer DES to the NGS. Market sounding is now complete, marking an important milestone in confirming the strategy for market engagement in 2019.



- The purpose of market sounding has been to:
  - Test the market appetite for the DES business;
  - Identify a potential bidder field and their general information requirements in a market process; and,
  - Confirm the appropriateness of the proposed two-stage market process of a public call for Expressions of Interest (EOI) followed by a Request for Tender (RFT) from shortlisted respondents.
- Market sounding has revealed that there is strong market interest in acquiring all or part of DES across both the not-for profit and commercial sectors, and across both existing market participants and organisations seeking to expand their offerings. A total of 15 organisations attended Industry Briefing Sessions conducted as part of the Market Sounding, and 11 of those organisations subsequently responded to a Request for Information (RFI).
- The RFI sought feedback on a variety of aspects of the proposed transfer including;
  - The government's objectives for the transfer;
  - Willingness to take on DES employees;
  - Appetite to acquire DES assets; and
  - Service continuity for regional customers.
- The variety of respondents to the Market Sounding RFI confirm that the two-staged approach of EOI followed by RFT is appropriate. A public call for Expressions of Interest will maximise the opportunity for a diverse range of organisations to participate in the process, increasing the likelihood that an optimal transfer arrangement can be identified. A subsequent RFT process will allow for those organisations shortlisted from the EOI process to undertake detailed due diligence prior to submitting binding bids.
- The EOI is scheduled to be released publically via the SA Tenders and Contracts website on 8 March 2019.
- It is anticipated that DHS will return to Cabinet for a decision [REDACTED]



Brad Gay  
EXECUTIVE DIRECTOR, COMMERCIAL AND ECONOMICS

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